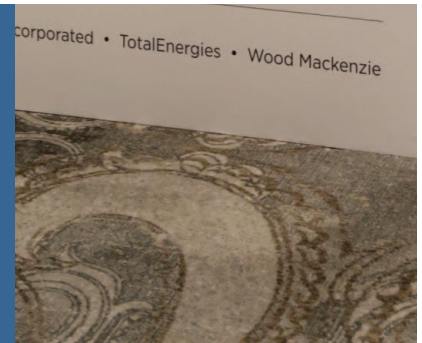




WWW.AIEN.ORG

CORPORATE SPONSORSHIP 2027



Association of International Energy Negotiators

Why become a Corporate Sponsor?

Be recognized as a proud sponsor of the leading international organization for energy negotiators.

Corporate sponsorship is an investment in the future of the energy industry. Your support enables the development of our highly regarded model contracts, educational programs, workshops, and thought leadership that advance best practices across the global energy industry.

By sponsoring AIEN, your organization demonstrates its commitment to industry excellence while helping build a stronger, more collaborative future for the energy sector. Together, we can drive meaningful impact, support professional development, and contribute to a more connected and successful energy sector.

Sponsor Levels & Benefits



VISIONARY

- Top level logo placement on website sponsorship page
- Social media feature post
- Opportunity to host one webinar for members (topic & speakers approved by AIEN)
- Ability to provide thought-leadership article to members in the Advisor (topic approved by AIEN)
- Opportunity to host an AIEN Board meeting
- Eight (8) 50% discounted registrations to Eligible Events
- 20% discount for additional registrations to Eligible Events
- Eight (8) complimentary individual memberships
- Company logo included in all sponsor recognition
- Invitation to exclusive events.
- Recognition in weekly event notices sent to all members
- Base recognition set forth above

\$20,000

All sponsors receive a base level of recognition including:

- Mention of their support on AIEN's website,
- Recognition at the International Energy Summit, Model Contracts Workshop and all other signature events,
- Recognition on digital welcome signage at AIEN office,
- Acknowledgment in AIEN's bi-monthly e-newsletter,
- Special badge ribbons for representatives attending AIEN signature events, and
- Special invitations to AIEN's annual Corporate Sponsor Appreciation event.

See page 4 for complete details, including a list of eligible events and requirements for membership benefit.

CHAMPION

- Six (6) 50% discounted registrations to Eligible Events
- 15% discount for additional registrations to Eligible Events
- Six (6) complimentary individual memberships
- Recognition in weekly event notices sent to all members
- Invitation to exclusive events.
- Base recognition set forth above

\$15,000

ADVOCATE

- Four (4) 50% discounted registrations to Eligible Events.
- 10% discount for additional registrations to Eligible Events
- Four (4) complimentary individual memberships
- Base recognition set forth above

\$10,000

PARTNER

- Two (2) 50% discounted registrations to Eligible Events.
- 5% discount for additional registrations to Eligible Events
- Two (2) complimentary individual memberships
- Base recognition set forth above

\$5,000

Unlock the full value of AIEN



Continuing Education

Gain access to our robust slate of world-class learning offerings.

- **Specialized Workshops & Courses***
Sharpen your skills with programs like the Model Contracts Workshop, Gas Course: From Contract to Cargo, Negotiation Skills Workshop, and many more
- **Dispute Resolution Conference**
Dive into global dispute trends with expert insights
- **Custom Courses**
Customized training solutions using AIEN content and expertise to fit your team's requirements



Model Contracts

Join the industry in using our trusted, widely adopted model contracts.

- **Time and money-saving tools** that allow parties to focus negotiations on key terms rather than standard provisions
- Members get **free access** to AIEN's complete contract library; Non-members may purchase contracts for \$300 each
- **Get involved:** Join a drafting committee to gain hands-on experience, build industry credibility and have your position heard



Global Networking

Grow your professional network through our dynamic global community.

- **International Energy Summit***
Our flagship annual event, bringing together global industry leaders
- **Over 90 in-person and virtual events** held annually worldwide
- Access to AIEN's **exclusive member directory**, message boards and social media groups
- **Find your niche** with special interest groups for Young Negotiators and Women in Energy

Coming Soon - Legacy Level Corporate Sponsorship!

We are excited to launch an exclusive new sponsorship tier next year. With limited availability and enhanced benefits, the Legacy Level is designed for organizations seeking a deeper partnership with AIEN. Sponsorships will begin at \$40,000.

Email us to learn more!

Event Sponsorship

Maximize your brand exposure with AIEN event sponsorship

AIEN offers year-round sponsorship opportunities designed to put your brand in front of key industry leaders and global decision-makers. As an event sponsor, you'll benefit from high-impact visibility through networking access, on-site engagement, event signage, and more.

With options ranging from \$2,000 to \$30,000, there's a sponsorship package to suit every budget and goal.

Partner with us and elevate your brand. Contact Kristin Culwell at kristin@aien.org to learn more.



Events include:

- International Energy Summit (IES)*
- Model Contracts Workshop*
- Above Ground Risk Workshop*
- International Oil & Gas Contracts and Negotiations Core Course*
- Dispute Resolution Conference
- Gas Course: From Contract to Cargo*
- Valuation Workshop*
- Negotiation Skills Workshop*

*Denotes eligible event for discounted registration benefit for associated sponsorship levels.

Develop your plan of action



**Gain exposure among global energy business leaders.
Contact us today to get started.**

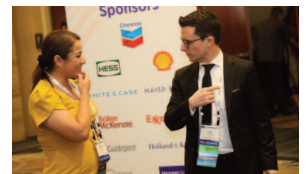
Recognition of Corporate Sponsors begins January 2027 and continues through December 2027. In order to ensure you receive all recognition available, please confirm sponsorship and submit payment by **January 31, 2027**.

Contact

If your company is interested in participating, please complete the pledge form to AIEN. For questions, contact:

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e CorporateSponsorship@aien.org

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AIEN Executive Director
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BENEFIT	PARTNER \$5,000+	ADVOCATE \$10,000+	CHAMPION \$15,000+	VISIONARY \$20,000+
Special invitation to AIEN's Corporate Sponsorship Appreciation Event	✓	✓	✓	✓
Recognition in printed signage displayed at the International Energy Summit & Model Contracts Workshop	✓	✓	✓	✓ COMPANY LOGO
Recognition in AIEN's bi-monthly e-newsletter <i>Advisor</i> , sent to all members	✓	✓	✓	✓ COMPANY LOGO
Recognition with link on corporate sponsorship page on AIEN's website	✓	✓	✓	✓ COMPANY LOGO
50% off registrations for IES, MCWS, NSWS, VWS, AGR, Core Course or Gas Course*	2 \$2,500+ savings!	4 \$5,000+ savings!	6 \$7,500+ savings!	8 \$10,000+ savings!
Discount off additional registrations to Eligible Events during sponsor year*	5%	10%	15%	20%
Recognition in weekly event notices sent to all members			✓	✓
Complimentary memberships for individuals at your organization during sponsor year**	2	4	6	8
Invitation to exclusive events			✓	✓
Sponsor logo recognition on AIEN's website homepage and social media post.				✓

***Discounted registrations and percentage discount off additional registrations** may only be used for Eligible Events. Eligible Events are: International Energy Summit (IES), Model Contracts Workshop (MCWS), Negotiation Skills Workshop (NSWS), Valuation Workshop (VWS), Above Ground Risk Workshop (AGR), International Oil & Gas Contracts and Negotiations Core Course or Gas Course. These registrations may be used at one event or spread out over multiple eligible events in 2027. Companies are only eligible for the benefit after receipt of their contribution. At the end of the year, these benefits expire if not used.

****Complimentary memberships** can be for renewals or new members. Discount is 100% off membership fee and membership-related fees. Companies are only eligible for the benefit after receipt of their contribution. At the end of the year, these benefits expire if not used.

