Negotiating, Drafting and Documenting a Solar Power Purchase Agreement

Tuesday, June 11, 2024 | 8:30 a.m. - 12:00 p.m.

Program Description

This workshop will provide AIEN's first look at drafting the essential contract in solar energy, the power purchase Agreement ("PPA"). The PPA is central to all of the elements in the buyer-seller relationship for solar energy. This session will feature speakers with significant regional, legal, and business experience in creating and drafting PPAs in Asia Pacific but also in running solar businesses, selling solar power and working the supply and logistics associated with this renewable energy. The workshop will conclude with a mock negotiation session.

Workshop Faculty

Angela Aroozoo, Associate General Counsel, APAC, Canadian Solar

Angela is a seasoned international petroleum executive and has lived and worked in Australia, Asia and Africa. She is currently based in Melbourne, Australia. She was an upstream legal adviser with ExxonMobil for more than 15 years and then served as Hess's Asia Pacific general counsel. Her experience extends across upstream and midstream sectors and M&A transactions in countries including Australia, China, Malaysia, Papua New Guinea and Nigeria. Angela is committed to enabling businesses to operate with integrity, even in the most challenging jurisdictions. She advises resource companies on their governance and compliance programs and was BHP's anti-corruption and trade controls lawyer. Before going in-house, she was a barrister and commercial litigation and resources partner of a national Australian firm.

Supasit Boonsanong, Partner, Tilleke & Gibbins

Supasit Boonsanong is a partner in Tilleke & Gibbins' corporate and commercial department and head of the firm's regional Energy industry group. Supasit specializes in complex cross-border energy industry transactions, including project finance and M&As, and renewable, oil, gas, and petrochemical industry operations. He advises leading energy and natural resource companies on project development, joint ventures, licensing, supply, construction, and financing agreements. He also specializes in negotiating engineering, procurement, and construction (EPC) contracts for process plants, conventional power plants, tank farms, and renewable energy installations (solar, wind, hydro, biomass, and waste conversion). Supasit is chief of the legal team advising Thai government authorities on legislative amendments to the country's petroleum laws, including drafting regulations, models of petroleum production sharing contracts, and risk service contracts under the Petroleum Act. He also teaches petroleum law and investment law at the Faculty of Law, Chulalongkorn University. Supasit has over 20 years of experience at respected international law firms in Bangkok and over 15 years as general counsel to Thailand's National Petrochemical Company.

Franck Constant, President and CEO, Constant Energies

Franck has 25 years of experience working in the independent power sector (conventional and solar power) in Asia and co-founded Constant Energies in 2017. Before CE, he co-founded Sonnedix in 2009, where he served as President, growing its development, project finance, construction and asset management capabilities. Franck's years of experience include serving as Executive Director of AWR Lloyd, providing advisory services to oil, power and mining companies, and Director of Project Development for Sithe Energies, where he developed and managed USD 1bn of power assets in Southeast Asia.

Khomson Kenyotha, Thailand Country Manager, TotalEnergies

Khomson Khenyotha is the Thailand Country Head for TotalEnergies Renewables Distributed Generation (DG). He has more than 15 years of experience in renewable energy and energy storage field. Extensive experience in Solar Power business cover across side of business aspects from PV modules, Engineering Procurement and Construction of Solar plants, Investment and Development of Solar Power projects. Developed more than 150MW solar PV projects in Thailand including ground-mounted solar, floating solar and rooftop solar. He successfully implemented battery backup and UPS system for projects Nam Thuen – Lao, Yentagun Platform – Myanmar and Airport Rail Link – Thailand. Khomson has a bachelor's degree in electrical engineering from KKU and MBA from the National Institute of Development Administration – Thailand.