



APRIL 23 - 25, 2018  
HILTON ON PARK LANE, LONDON, UK

# AIPN International Petroleum Summit

## STEP ONE | DELEGATE DETAILS

Mr.  Mrs.  Ms.  Dr.  Prof.

FIRST NAME
SURNAME
PREFERRED NAME (to appear on name badge):
JOB TITLE
COMPANY
ADDRESS
CITY STATE/PROVINCE POSTAL CODE
COUNTRY
E-MAIL
PHONE

### NON-MEMBERS

I consent to receiving information about AIPN membership or future invitations to other AIPN events. (You may unsubscribe at anytime.)

## STEP TWO | DELEGATE CATEGORY

Full delegate registrations include: Welcome Reception, Gala Dinner, all breakfasts, breaks and luncheons, and digital materials.

FULL DELEGATE	BY MARCH 26	AFTER MARCH 26
AIPN Member	<input type="checkbox"/> \$1900	<input type="checkbox"/> \$2200
Non-member	<input type="checkbox"/> \$2200	<input type="checkbox"/> \$2500
Academic/Gov't/NOC	<input type="checkbox"/> \$1100	<input type="checkbox"/> \$1100
Student	<input type="checkbox"/> \$500	<input type="checkbox"/> \$500

Day delegate registrations include: Breakfast, breaks and lunch, and digital materials for the selected day. Day delegate rates do not include evening events.

DAY DELEGATE	BY MARCH 26	AFTER MARCH 26
Tuesday	<input type="checkbox"/> \$1300	<input type="checkbox"/> \$1400
Wednesday	<input type="checkbox"/> \$1300	<input type="checkbox"/> \$1400

Networking delegate registrations include: Welcome Reception, Gala Dinner, breakfasts, luncheons and breaks. Networking registration does not include materials or access to sessions.

NETWORKING ONLY	BY MARCH 26	AFTER MARCH 26
Networking Pass	<input type="checkbox"/> \$1000	<input type="checkbox"/> \$1200

Total registration fees

# REGISTRATION FORM

Send your completed form with payment information via fax: +1 281-558-7073 or via e-mail: aipnevents@aipn.org. Please print clearly. This information will be used in the conference delegate list.

Questions? Call +1 281-558-7715 ext. 107 or e-mail aipnevents@aipn.org.

ALL PRICES ARE IN US DOLLARS.

## STEP THREE | EVENING EVENTS

The following registration types include the Welcome Reception and Gala Dinner: Full delegate and Networking only. Day Delegate registrations do NOT include the Welcome Reception or Gala Dinner. Please select if attending. For additional tickets, please select below.

### Welcome Reception • April 23

Full Delegate  \$0  \$125 Additional tickets  
 Day Delegate  \$125  \$125 Additional tickets  
 Networking Only  \$0  \$125 Additional tickets

### Gala Dinner • April 24

Full Delegate  \$0  \$215 Additional tickets  
 Day Delegate  \$215  \$215 Additional tickets  
 Networking Only  \$0  \$215 Additional tickets

Additional guest names: \_\_\_\_\_

Total evening event fees

## STEP FOUR | SPEED NETWORKING EVENT

Prior to the Welcome Reception, AIPN will host its Speed Networking Event from 5:15 - 7 p.m. Monday, April 23. The cost is included in all registration types, however please indicate if you will participate. **Please note:** If you later find you can not attend, please email aipnevents@aipn.org so your spot may be filled.

Speed Networking **Sold out**

## STEP FIVE | OPTIONAL WORKSHOPS

Prior to the Speed Networking Event and kick-off of the conference, AIPN will host four (4) workshops on Monday, April 23. There will be two workshop tracks, so only one workshop from each track may be selected.

### Morning Track (8:30 a.m. - 12:00 p.m.)

Introduction to Fiscal Systems & Evaluations  \$200  
 Bid Round Strategies & Recent Trends **Sold out**  \$200

### Afternoon Track (1:30 - 5:00 p.m.)

Negotiation Skills: 10 Rules of the Demon Negotiator **Sold out**  \$200  
 SSMC: Unitization & Unit Operating Agreement  \$200

Total optional workshop fees

## STEP SIX | SPECIAL NEEDS

Yourself  Guest   
 Vegetarian  Gluten-Free

Food allergy? Please specify \_\_\_\_\_

ADA Assistance? Please specify \_\_\_\_\_



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## STEP SEVEN | TOTALS

Total registration fees	\$ <input type="text"/>
Total evening event fees	\$ <input type="text"/>
Total optional workshop fees	\$ <input type="text"/>
Promotional code	<input type="text"/>
<b>Total fees due</b>	\$ <input type="text"/>

### PAYMENT/BILLING DETAILS

Payment can be made by credit card, check (US funds drawn on a US bank only) or wire transfer. Please make checks payable to AIPN. Contact the AIPN office for wire transfer information: [aipnevents@aipn.org](mailto:aipnevents@aipn.org), **additional fees will apply.**

Billing details are the same as delegate details.

BILLING FIRST NAME		
BILLING SURNAME		
ADDRESS		
CITY	STATE/PROVINCE	POSTAL CODE
COUNTRY		
E-MAIL (A COPY OF THE RECEIPT WILL BE SENT TO THIS ADDRESS)		
<input type="checkbox"/> I will pay by CHECK. <input type="checkbox"/> I will pay by WIRE TRANSFER.		
<input type="checkbox"/> I will pay by CREDIT CARD. <input type="checkbox"/> Visa <input type="checkbox"/> MC <input type="checkbox"/> AMEX		
CREDIT CARD NUMBER		
EXPIRATION DATE	CSC/CVV (Card Security Code) Number	
CARDHOLDER SIGNATURE		

## REGISTRATION FORM (CONTINUED)

REFERRAL NAME

### DEMOGRAPHICS

Please fill out the below information to help us better serve you at the conference.

How did you hear about the International Petroleum Summit?

<input type="checkbox"/> E-mail notice from AIPN	<input type="checkbox"/> Outside E-mail notice
<input type="checkbox"/> Colleague/Company	<input type="checkbox"/> Website search
<input type="checkbox"/> Advertisement	<input type="checkbox"/> Other, _____

Is this your first time attending AIPN IPS?     Yes     No

What is the number one reason you are choosing to attend the 2018 IPS?

<input type="checkbox"/> Keynote Speaker sessions	<input type="checkbox"/> Educational sessions/content
<input type="checkbox"/> Networking opportunities	<input type="checkbox"/> Evening Events
<input type="checkbox"/> Pre-conference workshops	

What is your professional background?

<input type="checkbox"/> Commerical	<input type="checkbox"/> Legal
<input type="checkbox"/> Technical	<input type="checkbox"/> Academic
<input type="checkbox"/> Other _____	

What is your age group?

<input type="checkbox"/> Under 30	<input type="checkbox"/> 30 - 44
<input type="checkbox"/> 45 - 59	<input type="checkbox"/> 60+

**NON-MEMBERS PLEASE NOTE** an online profile will be created for you in order to register you for this event on AIPN's website. This profile will allow you access to the digital materials for this event. AIPN's Privacy Policy may be viewed online at [www.aipn.org](http://www.aipn.org).

### CANCELLATION/REFUND POLICY

Fees are refundable until March 26, 2018, minus a 10% administrative charge. The administrative charge will be based on your registration amount. After that date, fees are non-refundable. Timely delegate substitutions will be permitted. Please note: Total amount must be paid in full for registration to be processed. By registering for this event you agree to have your: (i) contact information printed in the attendee materials; (ii) your photo taken and your likeness used in future AIPN promotional materials including on the AIPN website. If you would like to find out more about how your contact information and photographs of you may be used or to opt out, please contact the AIPN Executive Director at +1 281-558-7715 or [john@aipn.org](mailto:john@aipn.org).

Additional questions may be directed to:

Association of International Petroleum Negotiators  
11767 Katy Freeway, Suite 412 | Houston, Texas 77079 USA  
T: +1 281-558-7715 | F: +1 281-558-7073 | [www.aipn.org](http://www.aipn.org) | [aipnevents@aipn.org](mailto:aipnevents@aipn.org)

We look forward to seeing you at the International Petroleum Summit!