



Association of International  
Energy Negotiators

## Turning Hydrogen Hyperbole into Contractual Reality Workshop

September 27, 2022 | 8:30 a.m. – 12:00 p.m.

### **Program Description**

Hydrogen is put forward as playing a major role in the transition to a carbon-free world. Many uncertainties remain as to what role hydrogen can actually play and whether this will ever represent an affordable solution. In this workshop, we aim to debunk the myths and explore what are the most likely developments and major investments to take place and then investigate whether we yet have the legal, regulatory and contractual tools in place that could facilitate their implementation, and what these might look like for hydrogen.

### **Workshop Faculty**

#### **Philip Nutman, Managing Director, QED Consulting**

Philip has over 30 years' experience in the energy industry, including 20 years in advisory services, and has led numerous consultancy projects, advising international energy companies, governments and financial institutions on strategy, pricing and tariffs, commercial negotiations, regulation, restructuring, valuation and transactions.

Previously he was a Director at Gas Strategies and at PwC (corporate finance) in London, and prior to that he worked in the energy industry for British Gas (as a Commercial Manager and Contract Negotiator) and Total. Philip's experience includes projects in upstream oil and gas, energy market developments and restructuring, and mid-to-downstream project developments (such as LNG regasification/FSRU, oil and gas pipelines, power, refineries) across a wide range of countries in Europe, Africa, and Asia.

More recently Philip and his team at QED have been working with governmental agencies and private developers on the proposed structuring and development of hydrogen projects, from green hydrogen production to the use of hydrogen products in industrial applications.

#### **Heike Trischmann, Partner, Watson Farley & Williams**

Heike Trischmann earned a BSc/MSc in Biology from the University of Leipzig, Germany, and a PhD in Biotechnology/Bioengineering from the Academy of Sciences, Berlin, Germany. She became a legal practitioner in England and Wales in 2001.

Heike is now a partner at Watson Farley & Williams in London. She works in the firm's international Energy Group and specialises in all aspects of oil and gas law, with a strong focus on LNG, and the LNG to power sector in particular and is using her knowledge in gas/LNG to advise clients on hydrogen-related matters.

Heike has acted for governments, national oil companies as well as junior and major oil and gas companies, banks, energy trading companies, regulators and individual investors in more than 40 countries worldwide on a broad range of international and domestic corporate, commercial, regulatory and projects work in the upstream, midstream and downstream sectors, including production sharing agreements, concessions and licence arrangements, M&A and farm-ins, joint operating agreements, gas and LNG supply/trading, transportation, storage and facility access agreements and the underlying regulatory regimes in the relevant jurisdictions as part of investments in the wider industry. Heike is recommended for her expertise by leading legal directories Legal 500 UK and Who's Who Legal (Energy).

Heike became a member of the Association of International Energy Negotiators (AIEN) in 2005 (formerly AIPN) where she was recently appointed as chair of the regional sub-committee on course & training. Over the years, has served on a number of Model Contract Drafting Committees, including the Data Exchange Agreement, 2012 JOA, FOA and most prominently the Drilling Contract. Heike also presented together with Sam Dunkley at the 2012 AIPN NOC Conference in London on the terms of the Model GSA.