WORKSHOP PROGRAM

September 8-11, 2025| Bali, Indonesia

MONDAY, SEPTEMBER 8

5:30 - 6:30 PM **Early Registration**

6:30 - 8:00 PM **Welcome Reception**

TUESDAY, SEPTEMBER 9

8:00 AM - 8:45 AM **Registration & Morning Refreshments**

8:45 AM - 9:00 AM **Welcome & Introduction**
Co-Chairs

9:00 AM - 9:30 AM **Opening Keynote Address**: Evolution of PSCs from NOC perspective
Henricus Erwin, Senior Vice President of Strategic & Planning of PT Pertamina (Persero) and General Secretary of ASEAN Petroleum Council will lead an insightful discussion on the history, impact, and transformative changes and future outlook of Production Sharing Contracts from the viewpoint of the National Oil Companies.

9:30 AM - 10:15 AM **Session 1***:* Model Contract Overview
Andy Derman (Holland and Knight) will discuss the nature and purpose of model contracts, explain how they are generated and updated by AIEN, and provide practical tips on their proper use and potential abuse. They will also briefly dissect several major AIEN model contracts and show how some of the AIEN models are interrelated and should be drafted in tandem.

10:15 AM - 10:45 AM **Morning Coffee Break**

10:45 AM – 11:45 AM **Session 2:** Drafting Techniques in the Context of AIEN Model Contracts
Norman Nadorff (Mayer Brown) and **David Juarez Navarro** (ExxonMobil) will discuss how crisp drafting leads to crisp negotiations in general and more specifically in the context of AIEN Model Contracts.

11:45 AM - 12:30 PM **Session 3***:* Tech & AIEN Model Contracts – Today, Tomorrow & Beyond
Schellie-Jayne Price (Stirling & Rose) and **Monsicha (Mint) Pongrujikorn** (Chandler Mori Hamada) will provide an overview of the legal technology landscape, AI and how external counsel and in-house clients can leverage legal technology and AI, to improve efficiency and quality of their legal services, including when working with model contracts.

12:30 PM - 2:00 PM **Networking Lunch**

2:00 PM - 3:00 PM **Session 4:** New Model Host Government Agreement
Andy Derman (Holland and Knight), **Norman Nadorff** (Mayer Brown), **David Juarez Navarro** (ExxonMobil), and **Ricardo Silva** (Miranda) will discuss why the AIEN has decided to create a Model Host Government Agreement, describe the Committee's progress and direction, and solicit the opinion of the audience on key clauses.

3:00 PM - 4:00 PM **Session 5:** Model Unitization & Unit Operating Agreement
Heike Butar Butar (Eni) will take the attendees through the Model Unitization and Unit Operating and discuss cross-border unitization and joint development agreements.

**AIEN reserves the right to change the program and speakers unannounced and at any time.*

4:00 PM – 4:30 PM **Afternoon Coffee Break**

4:30 PM - 5:15 PM **Session 6**: Case Study: How the use of AIEN Model Contracts can Enhance Project Development
Andono Nugrahadi (Pertamina) and **M. Insan Pratama** (Assegaf Hamzah & Partners) will share practical experiences on how AIEN Model Contracts streamline negotiations, clarify responsibilities, and mitigate risks, making them valuable tools for facilitating successful oil and gas upstream project development. The session will highlight the importance of model contracts in upstream projects (e.g., risk management, efficiency, and legal clarity) and explain how the AIEN Model Contracts align with the goals of project developers.

WEDNESDAY, SEPTEMBER 10

8:30 AM - 9:00 AM **Registration & Morning Refreshments**

9:00 AM – 9:30 AM **Session 7**: Keynote Address: AIEN Model Agreement from the IOC Perspective
Hardi Hanafiah, Head of Country, bp Indonesia, will share practical experiences with AIEN Model Agreements and discuss how they can assist IOCs in dealing with Host Governments and beyond.

9:30 AM – 10:30 AM **Session 8:** ASEAN Energy Landscape: Emerging Trends and Impacts on Model Contract Generation and Revision
Fariz Abdul Aziz (Skrine), **Zoe Bromage** (King & Spalding), and **Monsicha (Mint) Pongrujikorn** (Chandler Mori Hamada) will describe selected legal and commercial developments in Malaysia, Vietnam, Singapore and Thailand and discuss their impact of on model contract generation and revision.

10:30 AM - 11:00 AM **Morning Coffee Break**

11:00 AM - 12:00 PM **Session 9**: Hydrogen Sale and Purchase Agreement
Following a quick primer on the hydrogen industry, **Zoe Bromage** (King & Spalding) will introduce the draft Hydrogen Sale and Purchase Agreement and discuss other hydrogen-related agreements and activities of the relevant drafting committees.

12:00 PM – 12:30 PM **Session 10:** Uncontrolled Flaring, The True Untold Story of the Wild West
Savannah Witte, winner of the AIEN Student Writing Competition and a candidate from the University of Houston Law Center, will present her paper, Uncontrolled Flaring: The True Untold Story of the Wild West. A moderated dialogue with **Aftab Zafar** (MOL Pakistan Oil & Gas) will examine international regulatory approaches and market realities.

12:30 PM- 2:00 PM **Networking Lunch**

2:00 PM – 300 PM **Session 11:** Dispute Avoidance, Mitigation, and Resolution in the Context of Model Agreements and Beyond
With a focus on model contracts, **John Zadkovich** (Stephenson Harwood LLP), **Lai Yan** (Mayer Brown), and **Insan Pratama** (Assegaf Hamzah & Partners) will discuss best practices for creating agreements that reduce the likelihood of conflicts, methods to mitigate disputes when they arise, and effective resolution mechanisms. They will also identify model contract clauses that have caused major disputes and lessons learned from their eventual resolution

3:00 PM - 3:30 PM **Afternoon Coffee Break**

3:30 PM - 4:30 PM **Session 12**: LNG Sale & Purchase Agreement
James English (Bryan Cave Leighton Paisner) and **Rizki Amaliah** (Pertamina) will discuss the benefits and challenges of using the AIEN Model LNG Sales and Purchase in the Asian market.

4:30 PM - 5:15 PM **Session 13:** Introduction to the Mock Negotiation
Norman Nadorff (Mayer Brown) and **Monsicha (Mint) Pongrujikorn** (Chandler Mori Hamada) will separately introduce and organize the next day's mock negotiation of a Host Government Agreement (Production Sharing Contract) and drafting exercise (Farmout Agreement).

THURSDAY, SEPTEMBER 11

8:30 AM - 9:00 AM **Registration & Morning Refreshments**

9:00 AM – 11:00 AM **Session 14:** HGA Mock Negotiation
Norman Nadorff (Mayer Brown), along with coaches **Ricardo Silva** (Miranda), **Monsicha (Mint) Pongrujikorn** (Chandler Mori Hamada), **David Juarez Navarro** (ExxonMobil), and **Andy Derman** (Holland and Knight), will present a Mock Negotiation of the Host Government Agreement (Production Sharing Contract) featuring workshop volunteers as negotiators.

11:00 AM - 11:30 AM **Morning Coffee Break**

11:30 AM - 1:00 PM **Session 15:** Hands-on Model Contract Drafting Exercise
Norman Nadorff (Mayer Brown), **Andono Nugrahadi** (Pertamina), **Monsicha (Mint) Pongrujikorn** (Chandler Mori Hamada), and other Workshop presenters will help assigned teams efficiently transform an agreed MOU into a Farmout Agreement using the AIEN Model Farmout Agreement, based on practical drafting tips for model agreements.

1:00 PM - 1:30 PM **Session 16:** Wrap-up and Final Comments
James English and **Co-Chairs**

1:30 PM-2:30 PM **Networking Lunch**