



Faculty Biographies

Harry W. Sullivan, Jr., International Energy Attorney, Dallas, Texas; Course Chair

Harry Sullivan is an International Energy Attorney based in Dallas, Texas, where he is an Executive Professor at Texas A&M School of Law and an Adjunct Professor at SMU's Dedman School of Law. He also is an Assistant General Counsel for Kosmos Energy in their West Africa exploration activities. His previous experience includes fourteen years as Senior Counsel-International in the International E&P Legal Group of ConocoPhillips, Of Counsel with Thompson & Knight LLP, fifteen years as Chief Counsel-International and Senior Counsel for Atlantic Richfield Company and five years as Senior Counsel for Sun Oil Company. Mr. Sullivan has a J.D. degree from Louisiana State University School of Law and an LL.M. degree from Southern Methodist University's Dedman School of Law. He is licensed to practice law in the states of Louisiana and Texas and before the Supreme Court of the United States, and he is Board Certified in Oil, Gas and Mineral Law in Texas. He is also admitted as a Solicitor in England and Wales. His practice and experience focus on the upstream and midstream oil and gas industry, both in the U.S.A. and internationally.

Frank L. Cascio, Attorney, Houston, Texas

Mr. Cascio has represented clients in oil and gas and other energy related matters for over forty-five years. His current practice is limited to acting as advisory counsel on transactional matters, expert witness/arbitration consultations and teaching courses on international transactional documents and negotiations.

After a short stint in academia, Mr. Cascio began his career in the oil business working in-house at Exxon Company, USA, primarily in domestic upstream projects. While working for Primary Fuels in 1984, he embarked to Accra, Ghana to negotiate his first PSC. It was not the ideal destination to begin a new phase of his career. But the challenge of working internationally was seductive and since that time his practice has been composed almost entirely of international upstream energy transactions.

After more than twenty years of working in-house, he transitioned to a law firm and joined Jackson Walker LLP in Houston. In April 2001, he and Jim Barnes established Barnes & Cascio, LLP, a boutique law firm that limited its practice solely to international upstream transactional energy projects for a select client base. He frequently functioned as in-house general counsel on projects and his work almost always included first-chair negotiations. Barnes & Cascio ceased operations in mid-2015 following the retirement of Mr. Barnes. His geographical focus area is the Pacific Rim, primarily China, and most of the oil producing countries of sub-Saharan West Africa, but primarily Nigeria, Ghana and Senegal.

Mr. Cascio is a New Orleans native and received a BA in History from the University of New Orleans and a Juris Doctorate from Louisiana State University.

Andrew B. Derman, Partner, Thompson & Knight LLP, Dallas, Texas

Andrew Derman is a partner and head of the International Energy Practice Group for Thompson & Knight LLP and Chairman of Thompson & Knight Global Energy Services in its Dallas, Texas office. He represents public and private companies and host governments in strategic design, commercial execution, negotiations, contract preparation, and legal interpretation. Recent experience includes: acquisition and divestment efforts in North America, South America, Europe, Africa, Asia, and Australia; international financing matters; commercialization of natural gas, including LNG and GTL; the full range of host government contracts and industry contracts, including production sharing contracts, service contracts, and operating agreements; offshore platform and construction and installation tenders; lifting agreements; the start-up and winding-up of overseas operations; deep water operations; Foreign Corrupt Practice Act and similar OECD advice; sanction advice; in-house and industry oil and gas seminars; unitizations; transnational pipelines; litigation and arbitration; and acting as an advocate, expert witness, and arbitrator. Mr. Derman was with Oryx Energy Company and Sun Company, Inc. (predecessor of Oryx Energy Co.) for 20 years. His education includes Insead Advanced Management Program, Fontainebleau, France (1991); Temple

University Law School, J.D. (1978) - Law Review (1976-78) and National Moot Court Advocate (1977); New York University, B.A. (1974) - Justinian Honor Society. Mr. Derman is admitted to and a member of the State Bars of Texas, Pennsylvania, and New York. He is Board certified by the Texas Board of Legal Specialization in the field of Oil, Gas and Mineral Law, and he has an AV Rating by Martindale-Hubbell. He is a frequent speaker at conferences and universities worldwide and has published five books and more than 50 articles.

Jennifer Josefson, Partner, King & Spalding, Moscow, Russia

Jennifer Josefson focuses on international, cross-border transactions in Russia, the former Soviet Union, the Middle East and Africa. A partner of the international law firm King & Spalding, Jennifer acts on market-leading transactions with an emphasis on the oil, gas, liquefied natural gas, petrochemical, power, mining and natural resource sectors. Representing clients across the spectrum of energy industries, Jennifer regularly advises on acquisitions and divestitures, mergers, joint ventures, joint operating agreements, concessions, production sharing agreements, farm-ins, supply and service agreements. She also handles the commercial agreements regularly used by energy companies for revenue generation, raw materials and feedstock inputs, financing, and facilities operations and maintenance.

In addition to being a trusted advisor supporting clients on their transactions, Jennifer contributes to the development of international oil and gas contracting standards through her work with the Association of International Petroleum Negotiators (AIPN). She currently a member of the AIPN Board of Directors and serves as co-chair of the AIPN Model Farmout Agreement Revision Committee. She has held numerous other positions with the organization, including as Founding Regional Director of the CIS Chapter. Jennifer is a standing faculty member for AIPN's international oil & gas contracting training courses.

Consistently acknowledged as a top energy and natural resource lawyer, Jennifer has been recognized by Chambers Global, PLC Which Lawyer?, IFLR1000 and Who's Who of International Energy Lawyers. She is ranked a Tier 1 Energy lawyer by both Chambers Global and Chambers Europe and has been named "Lawyer of the Year – Russia" for oil & gas, energy, and natural resources by Best Lawyers. She graduated from Baylor University (B.A.), University of Texas School of Law (J.D.) and the Institute of State and Law of the Russian Academy of Science (Masters of Law). She is admitted to the State Bar of Texas and to the roll of solicitors of England and Wales.

Kimberly H. Reeder, Senior Oil & Gas Attorney, Perth, Australia

Kimberly Reeder is a senior energy and resources attorney based in Perth, Western Australia. Until January 2019, she was the Managing Counsel of BP's Australia legal team and a member of the E&P Leadership Team where she provided legal supervision and commercial negotiation assistance on BP's portfolio of exploration, development, production, and corporate activities. Originally from the USA, Kimberly has been a lawyer in Australia for over 20 years working with Herbert Smith Freehills, ConocoPhillips, Eni, and BP. Kimberly has worked on transactions and agreements throughout the Australasia Region and Asia, and also Europe, Africa, and the US. She has led legal negotiations for most upstream issues, including: JOAs, UOAs, PSCs, petroleum sales, domestic gas sales, LNG sales, floating LNG, gas transport, maritime issues, asset acquisitions and divestments, areas of mutual interest, procurement, confidentiality, insurance, social investment, and multidisciplinary dispute resolutions. Kimberly has served on the AIPN Executive Board of Directors, as the Vice President – Memberships 2012-2015; and as Director, Australia Pacific Region 2010-2012. Currently she is the Chairperson of the AIPN Negotiation Skills Workshop program. Kimberly assists with the supervision and mentoring of the University of Western Australia AIPN Student Petroleum Club, which she helped establish in 2010. She also guest lectures and leads workshops on various courses covering oil and gas law and related agreements at the University of Western Australia.

Pieter Paul Van Lelyveld, Associate General Counsel - Contracting & Procurement and Wells, Shell International B.V., The Hague, The Netherlands

Pieter Paul Van Lelyveld is Associate General Counsel – Contracting & Procurement and Wells with Shell International B.V. at Shell's head office in The Hague, The Netherlands. He leads a global team of 26 lawyers who provide model contracts and legal support for Shell's acquisition of goods, services and technology as well as rigs and rig services

contracts and joint ventures. Pieter Paul has extensive experience negotiating and drafting oil and gas agreements, including joint operating agreements, concessions, production sharing contracts, risk service contracts, farmin agreements, share purchase agreements, joint study and bidding agreements, technical service agreements, and confidentiality agreements. He has worked on oil and gas transactions in more than 25 different countries around the world. Pieter Paul also has experience dealing with compliance, investigations, the FCPA and UKBA. received his law degree (Master of Laws) from Leiden University in The Netherlands, served as a member of the board and Regional Director for Europe and Africa of the Association of International Petroleum Negotiators, was a member of its Model International Joint Operating Agreement Revision Committee, and was co-chair of the Revision Committee for the Joint Study and Bidding Agreement.

Special Opening Speaker Biography

Dr. Sarawut Kaewtathip, Deputy Director-General, Department of Mineral Fuels, Ministry of Energy of Thailand

Dr. Sarawut Kaewtathip is a Deputy Director-General, Department of Mineral Fuels, Ministry of Energy of Thailand. As Deputy Director-General, he is responsible for Thailand E&P Fiscal Systems, Erawan-Bongkot fields license expiry, GAS Plan and Human Resource Development Plan. In his career as a government official he served as an Executive Director of Policy and Strategy Management office at Ministry of Energy from 2014 to 2016. He was mostly engaged in policy making and its implementation of energy policy. He is the secretary in charge of compiling the National Administrative Plan on Energy, including energy emergency response and Negotiating Committee on Setting Key Performance Indicators for the Ministry. He was a project manager for the making of Thailand Integrated Energy Blueprint (TIEB). He was instrumental in coordinating with IEA in which later Thailand has been inducted as an association country.

He has had a lot of working experiences at UNOCAL 76 in 1995 and was an engineer at Simulation Science Inc., Engineering Interdisciplinary Clinic (EIC) at Cal Poly, Pomona during 1995-1996 and at Unisafe for Texaco in 1998.

He was awarded the degree of (1) B.A. in Chemical Engineering (Honor Class) in 1996 from California State Polytechnic University, Pomona, USA; (2) M.S. and PhD in Chemical Engineering in 2003 from University of Southern California, USA. His PhD thesis is: Protein Adsorption on Solid Surfaces.

His international conferences and trainings include LPG Economics and International Trading, Oxford Princeton Program, Oxford, UK, International Meeting: International Energy Forum, Doha, Qatar, International Program for Development Evaluation Training by The World Bank and Carleton University, Ottawa, Canada, June 2006, International Training: Public Utilities Regulations and Strategies by The World Bank and University of Florida, Gainesville, Florida, 2007.