

## AIPN Europe Regional Chapter Conference "Oil & Gas: New Questions, Old Challenges, Different Geographies"

September 16-18, 2018 | Pestana Palace Hotel | Lisbon, Portugal

## **SPEAKER BIOGRAPHIES**

## Nuno Antunes, Partner, Miranda & Associados

Nuno Antunes is a Partner at '*Miranda & Associados*'. He co-heads the Firm's '*Energy and Natural Resources*' and '*Public Law and Regulatory*' practices. Nuno holds a Ph.D. and an M.A. from Durham University (U.K.), and degrees in Law (Lisbon University) and Naval Military Sciences (Portuguese Naval Academy). Focusing primarily on upstream oil and gas, and acting for petroleum companies and State institutions alike, his practice covers notably international, constitutional, regulatory, contractual, tax, M&A, project and environmental matters. He also advises clients on energy and renewables, as well as mining and natural resources, on matters of project structuring, foreign direct investment, dispute resolution and government matters. As an adviser to governments, notably to the Prime Minister of Timor-Leste for the petroleum sector, he has provided assistance in drafting of legislation, international negotiations (bilateral and multilateral), and policy-making. He is also a law of the sea specialist, and a member of the list of arbitrators of the 1982 United Nations Convention on the Law of the Sea. He authored several books and articles, and has taught public international law, constitutional law and petroleum law in Portuguese universities.

## Niny Borges, Head of Legal, New Energy Solutions, Equinor

Niny Borges is an Australian trained lawyer who has been with Equinor (formerly Statoil) since 2009. She has held various positions in Legal advising on development production international, exploration, M&A and climate. Niny currently heads up legal for New Energy Solutions where she is responsible for advising on the renewable and low carbon portfolio. Before joining Equinor, she was the Managing Director - Legal and Corporate Services for the Timor Sea Designated Authority, a regulatory authority for the Joint Development Area between Australia and Timor-Leste.

## John Bridges, Executive Director, AIPN

John Bridges is the Executive Director of the Association of International Petroleum Negotiators, an independent not-for-profit professional membership association that supports international energy negotiators around the world and enhances their effectiveness and professionalism in the international energy community. His extensive career in the oil and gas industry has encompassed leadership roles in exploration, production and operations in multiple US locations from Texas to Alaska, and international roles including explorations, negotiations and business development in SE Asia, Africa, and Europe.

John began his career with Atlantic Richfield Company (ARCO). His experiences included working in the Anaconda mining division in Denver, and then moving into Oil and Gas in Bakersfield, Midland and then he spent seven years in Alaska working Prudhoe Bay, Alpine and exploration in the National Petroleum Reserve and North Slope Foothills area.

He joined Anadarko in 2001 and most recently, John served as Manager of International Negotiations – North Africa and Europe in the UK for Anadarko Petroleum Corporation. John's career with Anadarko allowed him the opportunity to work and contribute directly on three of these major efforts including Alaska, Algeria and Mozambique while also conducting Business Development efforts in SE Asia.

John earned his MBA with a concentration in Finance from California State University -Bakersfield and his BBA in Petroleum Land Management from the University of Texas - Austin. John has a passion to help others and has served in various positions with the Boy Scouts of America, as a Board member for the Alaska Performing Arts Center and also as a Board Member for the Alaska Junior Theater. John is currently active with UNICEF and works on its Houston Congressional Action Team Committee.

In his leisure time, John enjoys scuba diving and photography.

#### Stephen Fietta, Founder and Principal, Fietta

Stephen Fietta is the firm's founder and principal. He is ranked by Chambers Global Directory as one of the world's top ten public international law practitioners.

He has practiced at the forefront of public international law, whether within government or private practice, for almost 20 years. He has advised on cases before the International Court of Justice, International Tribunal for the Law of the Sea, European Court of Justice, European Court of Human Rights and multiple domestic courts. He has one of the world's most prolific and longstanding practices in investment arbitration, having appeared in more than 30 pending and decided cases under the World Bank (ICSID), UNCITRAL and other rules.

Before establishing Fietta in December 2015, Stephen co-founded the world's first specialist public international law firm (Volterra Fietta) in 2011. Prior to that, he was a partner specializing in public international law at a leading US and global law firm. Both of those practices were top-ranked at the time. Stephen regularly manages large teams of lawyers (including co-counsel), experts and witnesses in multiple jurisdictions.

Stephen is a Visiting Senior Lecturer at King's College, London. In January 2015, Stephen was awarded the Smit-Lowenfeld Prize by the International Arbitration Club of New York for the best article published globally in the field of international arbitration, entitled Public

International Law, Investment Treaties and Commercial Arbitration: An Emerging System of Complementarity? Stephen has co-authored, with Dr. Robin Cleverly, A Practitioners Guide to Maritime Delimitation, published in March 2016. It is the first ever legal text to be published by OUP in color.

#### Marc C. Hammerson, Partner, Akin Gump

Marc C. Hammerson's principal areas of practice are mergers and acquisitions, joint ventures and project development in the energy industry. Mr. Hammerson has over 21 years of experience working in the energy industry, including upstream, midstream and downstream oil and gas and power generation.

Mr. Hammerson has been based in London, Dubai, Houston, Singapore and Tokyo and has experience in energy transactions throughout the Middle East, Africa, Europe and the Far East. He has extensive experience in advising energy majors and independent energy companies in upstream and downstream oil and gas and power.

Mr. Hammerson has authored and edited several books relating to law and regulations relating to the UK North Sea, including Oil & Gas Decommissioning (2016) and Upstream Oil & Gas (2012). Most recently he authored Oil and Gas M&A – A Practical Handbook (2018).

Leading legal directories state that Mr. Hammerson "attracts praise for his extensive work on energy matters in Africa" (Chambers UK 2017), is "particularly adept at transactional work in Africa" (Chambers UK 2016) and has "stand-out experience for closing deals in Lusophone, Francophone and Anglophone Africa" (IFLR 1000).

#### Mazine Kessaissia, Vice President, Global Business Development, Kosmos Energy

Mazine Kessaissia is Vice President, Global Business Development overseeing Kosmos Energy's new venture growth opportunities and commercial negotiations. Mr. Kessaissia joined Kosmos Energy in 2017 with more than 17 years of international experience in the oil and gas industry. Prior to joining Kosmos, Mr. Kessaissia was with ExxonMobil Corporation and held positions of increased responsibilities with the company's Gas & Power Marketing and Exploration divisions, where he most recently managed commercial negotiations for Africa. Before joining ExxonMobil, Mr. Kessaissia was Vice President, Energy Investment Banking for Societe Generale, based in New York. Mr. Kessaissia started his career as a drilling engineer for BP and Schlumberger.

Mr. Kessaissia holds a civil engineering degree from the Ecole Supérieure des Travaux Publics (ESTP in Paris) and a graduate business degree from The University of Texas at Austin. He is fluent in English, French and Arabic.

## Anthony Lepere, Commercial Lawyer, Shearman & Sterling

Anthony Lepere is a commercial lawyer who focuses on corporate and project development work in the mining and oil and gas sectors. He serves as counsel in Shearman & Sterling's project development & finance practice, based in London.

Anthony was seconded to INPEX in 2011 to advise on the development and financing of Ichthys LNG, offshore Western Australia, and has continued to advise across the full LNG value chain since that time. Recent highlights of Anthony's work include advising:

- Golar Power in relation to the development of the Porto de Sergipe LNG-to-Power project in Brazil;
- Bumi Armada in relation to the provision of midstream infrastructure in connection with the Malta LNG-to-Power project;
- Angola LNG in relation to the corporate financing to fund the upgrade of the project;
- The Province of British Columbia in relation to the development of LNG projects in Canada; and
- Golar LNG in relation to the development and financing of a number of floating liquefaction projects.

Anthony collaborated with colleagues and Elze Frima from Shell to update the chapter concerning floating LNG in the third edition of Liquefied Natural Gas, The Law and Business of LNG.

## Aidan McKay, Africa EP Director, Galp

Aidan is originally from N. Ireland UK. He graduated from Leeds University in Energy Eng and is a UK Chartered Engineer. He commenced work in 1985 and worked for two decades at Shell, followed by a decade with Hess Corp and Apache Corp. He joined Galp in late 2015 and serves as director, where is he responsible for Africa EP projects managing all critical decisions.

With a deep knowledge of oil & gas projects, he followed the traditional technical training in Shell as a production engineer and worked in Shell Operating Units (Netherlands, Oman, UK North Sea, USA DW) and Shell EP Central Office. He moved to roles with increasing business and managerial responsibility with a focus on major projects sanction and execution more recently. He spent three years as a Shell EP Board advisor on capital allocation and later was Shell New Orleans DW Major Projects Manager. He has held vice president positions in development and production at two US Independents prior to Galp.

Focusing on the LNG industry, he has had the privilege of working on a wide range of LNG projects from Oman LNG in the early 1990s, to the FID of Sakhalin II at end of 1990s, to in post 2010, Wheatstone Australia and Kitimat West Canada in 2013-2014 during the \$100/bbl boom. He now works on one of the future projects of Galp EP, the world class Area 4 Mozambique project aiming to monetize 85 Tcf GIIP resources. He has enjoyed seeing LNG projects through the eyes of a supermajor, then US Independents and now Galp.

Outside of work, he has been active in SPE serving in Oman, Netherlands and UK SPE Boards over the last 25 years and was an SPE Distinguished Lecturer in 2004. His interests are family life, the E&P business, property development, Terry Smith of Fundsmith, triathlon, rugby, swimming and reading.

#### Francisco da Costa Monteiro, President & CEO, Timor GAP

Francisco is an experienced executive and energy professional, with more than 15 years of experience in the oil & gas field, and has been heavily involved in the development of the petroleum sector in Timor-Leste.

He has been the President & CEO of the Timor-Leste National Oil Company, TIMOR GAP, since the company's formation in 2011 to date, and the Commissioner of Timor-Leste in the Sunrise Commission and a Commissioner of Timor-Leste in the Joint Commission of the JPDA between Australia and Timor-Leste, since 2008.

Francisco is a graduate with a masters degree in geology from the University of Auckland, New Zealand (2003), and his past working experiences include being an adviser to the then the President of the Republic, H.E. Kay Rala Xanana Gusmão (2003-2007), and adviser to the former Secretary of State for Natural Resources (Petroleum and Mineral Resources) from (2007 to 2011). During these periods, Francisco was appointed to represent the President of the Republic in the Timor-Leste Petroleum Fund Consultative Council.

Francisco has held several important Board positions such as Board Member in the Investment Advisory Board of the Timor-Leste Petroleum Fund (2012-2014), Board Member of ANP, the Timor-Leste National Petroleum Authority (2008-2011), Chairman and Co-Chairman of various bilateral Working groups in the petroleum sector.

#### Alessandro Nanotti, Commercial Manager, Mozambique Program, Eni S.p.A.

With more than 10 years of experience in the industry, having covered mainly business negotiations and commercial roles, Alessandro has been involved in major gas and LNG projects for Eni worldwide (Angola, Congo-Brazzaville, China and Kazakhstan). In 2013, he joined the Mozambique Program as commercial manager and lead negotiator with broad responsibilities in overseeing and supporting the definition, configuration, negotiation and implementation of the commercial structure and all related agreements of Eni's projects in the Country, including the Coral South Project.

Alessandro studied Business and Law at Bocconi University in Milan, Italy and holds a Master's Degree (MSc) in International Affairs from the Italian Institute for International Political Studies (ISPI).

## Riu de Oliveira Neves, Lawyer and Master in Laws

Rui de Oliveira Neves, lawyer and master in laws, has been counsel to national and international companies and the Portuguese government, with particular emphasis to the areas of energy and capital markets, being acknowledged by the market as leading lawyer in such areas of practice.

General Counsel of Galp Energia group since 2013, responsible for the Legal and Governance department, he practiced law for 15 years at Morais Leitão, Galvão Teles, Soares da Silva &

Associates, where he attained a partner position. He is as well the executive director of ISPG – Institute of Petroleum and Gas, a private association for advanced training and research.

In the academic side he is a visiting lecturer at the Faculty of Law of the Universidade Católica Portuguesa in the area of energy law and at the Faculty of Law of the Universidade de Lisboa in the areas of corporate and securities law.

He is an arbitrator with the Commercial Arbitration Center of the Commercial Arbitration Institute of the Oporto Commercial Association.

He is member of the Governance Lab, group of more than 40 authors who are dedicated to the research and discussion on topics related to private and public corporate governance, with a view to actively contribute to the progress of practices, recommendations and legal rules.

Author of various specialized publications in the areas of corporate law, governance and capital markets.

# Ona Odili, Sub-Saharan Africa Legal Head in Petroleum Economics and Policy Solutions, IHS Markit

Ona Odili is the Sub-Saharan Africa Legal Lead in IHS Markit's Petroleum Economics and Policy Solutions team. Her work covers a full spectrum of commercial, economic and legal issues relevant to national and international oil companies, regulatory authorities and governments in the upstream sector. Ona has worked on several Africa-related consulting projects and presentations advising on legal and fiscal developments, trends, opportunities and upstream attractiveness of Sub-Saharan African countries.

Last year, Ona presented at the Tanzania Oil and Gas Congress in Dar es Salaam, critically reviewing the impact of the model petroleum sharing agreements on investor appetite in Sub-Saharan Africa. Other notable speakers on the panel included the Vice-President of Tanzania, her Excellency Samia Suluhu, the Executive Director of Petroleum Authority of Uganda, Mr. Ernest Rubondo, and the Minister of Industry, Trade & Investment, United Republic of Tanzania, Hon Charles Mwajige.

Prior to joining IHS Markit, Ona had worked for five years in the energy sector. She is a member of the Association of International Petroleum Negotiators and holds an LL.M (Master of Laws) in Corporate and Commercial Law from the London School of Economics and a Post Graduate Diploma in Law from the University of Law, UK.

## Scott Randall, BSCE, MBA, Partner and Managing Director, Americas, GBMC LLC, Houston

Mr. Randall runs the Americas Division for GBMC, a global company dedicated to improving business performance through better project and risk management. He has over 35 years of experience across the fields of project management, financial and operational risk management, due diligence for mergers and acquisitions, international marketing, strategic planning and capital project development.

Scott has worked domestically and internationally with oil and gas, electric power and service companies such as Boots & Coots International Well Control, Shell, Marathon, Duke Energy International, GDF Suez, BG, PdVSA, Pemex and Aramco to help them identify, assess, and manage their major risks. He is currently working on with the International Association of Drilling Contractors (IADC) on barrier analysis and well control and is a regular speaker at the Offshore Technology Conference in Houston. In 2008 he authored the book on enterprise risk titled, *Energy, Risk and Competitive Advantage: The Information Imperative published by PennWell*.

For over six years, Mr. Randall has been an adjunct professor at the Cullen School of Engineering and the Bauer College of Business at the University of Houston where he teaches project management and enterprise risk management and leads the Petroleum Engineering Department Capstone Program.

Mr. Randall received a BS in Civil Engineering from Michigan Technological University, an MBA in International Management from Thunderbird and has done post graduate work in Energy Risk Management at the University of Houston and Rice University. He is an active member of the IADC, the Project Management Institute and the Association of International Petroleum Negotiators.

### Ricardo Alves Silva, Partner, Co-Head of Energy & Natural Resources

Ricardo is an attorney, and a partner at Miranda & Associados (Miranda Law Firm) in Lisbon, Portugal, and one of the firm's Co-Heads of Energy and Coordinator of its Timor-Leste branch office.

Ricardo is qualified to practice in Portugal and Timor-Leste, and has significant experience in advising both private clients and sovereign States on oil & gas projects and regulatory matters, as well as in petroleum contract negotiations, and drafting of legislation. Major projects Ricardo has been involved in include: advising major and independent International Oil Companies ("IOC") in negotiating Production Sharing Contracts ("PSC") and Risk Services Contracts ("RSC") in various African and Asian jurisdictions, including in the Pre-Salt play; advising investors in the structuring of various Liquefied Natural Gas ("LNG") projects in East and West Africa; advising a sovereign State in S.E. Asia on the structuring of an LNG Project; advising an Asian oil & gas regulatory authority in the structuring of its downstream sector, including drafting of the overarching legislation and respective regulations, and presenting workshops and teaching training sessions to the agency's staff; advising a S.E. Asian State in the drafting of a new Mining Code; advising an Asian NOC in reviewing the country's oil & gas statutory, regulatory and PSC framework; representing a West African State before the International Tribunal for the Law of the Sea, and advising the State of Timor-Leste on petroleum matters related to the Maritime Boundary Delimitation process with Australia.

He is a graduate of the Lisbon University School of Law, where he also attended the curricular program of the Master's Degree in Juridical-Political Sciences. Ricardo has been active in

lecturing, providing training, making presentations and writing articles on oil & gas matters for national and international publications and institutions. He is a board member of the Association of International Petroleum Negotiators (AIPN) and an active member of the American Bar Association, where he held the positions of Vice-Chair, and Co-Chair of the ABA's Section of International Law Africa Committee, Vice-Chair of the International Energy & Natural Resources Committee, and Liaison to the Portuguese Bar Association.

From 2006 to the end of 2008, Ricardo was the Head of Miranda's Houston Liaison Office. He is a national of both Portugal and Australia.

#### Aaron Smith, Vice President, Principle Power

Aaron Smith is a Vice President at Principle Power, responsible for Strategy. Previously, Aaron was an economist at the National Renewable Energy Laboratory, where he directed a portfolio of work designed to identify high-value R&D opportunities for land-based and offshore wind technologies and provide the U.S. Department of Energy with strategic decision support. In this role, and in his earlier work as a power-sector consultant, Aaron partnered with industry, research organizations, and academia to accelerate commercialization of innovative renewable technologies through targeted economic analysis. Aaron graduated with honors from the University of Vermont with degrees in economics and political science.

#### Daniel Stamp, Director, Galp

Daniel Stamp is currently the director of two departments at Galp since October 2015 – EP Commercial Contracts and EP Global Business Development. In this role, Dan oversees the agreements and commercial aspects of Galp's growing portfolio of assets in Brazil and Namibia, as well as the major projects in Mozambique and Angola. Recent deals from 2017 include the acquisition of Carcará North in the Brasil bid rounds, the FID of Coral South FLNG and the formation of new partnerships in Namibia.

Prior to joining Galp, Dan worked in the M&A and Global Business Development groups at BHP Billiton and Hess Corporation, as well as 20 years with Shell Oil Company. He gained his degree in engineering from the University of Colorado at Boulder prior to joining Shell in 1990, where his career evolved from engineering to trading to commercial & business development roles in EP and included assignments in London and Singapore.

Dan is married and has two children: his son is a senior in engineering at Texas A&M University and his daughter is a junior at the American International School in Lisbon, who is planning on attending university in the Northeast US in 2019.

#### Roy Wallace, Commercial Advisor – New Ventures, Cairn Energy

Roy has over 15 years of experience in the international oil and gas industry focusing on economic, financial and commercial areas of the upstream business. He has experience over the past decade in negotiating numerous agreements with host governments in Equatorial Guinea, Sao Tome & Principe, Ethiopia, Kenya and other countries. Roy has also has worked

with a wide range of National Oil Companies and International Oil Companies as industry partners on many other upstream related contracts in the exploration industry.

Roy earned an MBA from Texas A&M University, and received his BA from Southwestern University in Georgetown, Texas. Following graduate school, he worked for Marathon Oil Corporation in various commercial, planning and analysis roles. As a commercial negotiator for Marathon's Exploration team in Houston, he identified and developed various exploration opportunities in South America, Northeast Africa, and the Mediterranean region. After Marathon, Roy joined Kosmos Energy in Dallas where he worked on commercial and contractual matters as Director of License Management. Roy has recently taken a commercial advisor role with Cairn Energy based in Edinburgh, where he will support Corporate New Ventures evaluating opportunities world-wide.

## Mark Lauder, Principal Engineer, Head of Late Life, Jee

Mark is the Head of Late Life at Jee, a multi-disciplinary subsea consultancy. He is a chartered structural engineer with over 25 years' experience of working for multi-disciplinary consultants in the UK and abroad on offshore and onshore projects. He joined Jee Limited as a senior engineer in 2012. His responsibilities include project management, finite element analysis, integrity and design work for the offshore oil / gas and renewables industry from the Concept and FEED stage through to detailed design. Mark has particular experience in the design and execution of complex subsea decommissioning projects.

Until recentl,y Mark was seconded to the Perenco decommissioning team in Norwich and for the past 4 years Mark has successfully performed the roles of project manager, contract administrator and principal engineer on a number of technically complex decommissioning projects in which he has successfully pioneered some prototype decommissioning tools. He was recently elected by industry peers to the Decommissioning Leadership Team of Decom North Sea.

## Martin Zubiri, Chief Geologist – Exploration, Galp

Martin Zubiri is an exploration geologist with 16 years of experience in the oil and gas industry. Graduated from the University of Buenos Aires in 2002, he followed post-graduate studies in geophysics before joining Repsol-YPF exploration department, where he started his career as a seismic interpreter in the fold and thrust belts of the Neuquén basin.

Before joining Galp, where he currently stands as exploration chief geologist, he worked as a senior geologist in Tecpetrol, operating areas in Mexico and Argentina.

He started his international career in Saudi Armco, and in 2011 became team leader of the Arabian Gulf oil team, generating new exploration opportunities in both clastic and carbonate reservoirs in the Gulf.

Martin has a strong background in structural geology, geophysics and drilling operations. In recent years, he has been involved with Galp in exploration projects in eastern and western Africa and in the Brazil pre-salt discoveries and new ventures opportunities.