



AIPN 2019 International Petroleum Summit Draft Program*

Tuesday, May 21, 2019

- 1:00 PM – 7:00 PM **IPS Registration**
- 8:30 AM – 12:00 PM **Morning Optional Pre-Conference Workshops** (additional registration required; descriptions of workshops available on IPS website)
- Seminar Series on Model Contracts: Unitization & Unit Operating Agreement**
Andrew B. Derman, Partner, Thompson & Knight LLP
Deborah S. Huston, Vice President and Deputy General Counsel, Talos Energy
- Seminar Series on Above Ground Risk: Identification, Evaluation, and Mitigation**
Michael Arustamov, Managing Director, Extol Energy Services
Willem Bloem, Principal, Bloem Consultants LLC
Eric Fry, International Energy Consultant
Scott Randall, Managing Director, Plus Alpha Risk/GBMC, LLC
- 1:30 PM – 5:00 PM **Afternoon Optional Pre-Conference Workshops** (additional registration required)
- Seminar Series on Negotiation Skills**
Harry W. Sullivan, Jr., International Energy Attorney
- Smart Contracts on Blockchain: Legal and Business considerations for the autonomous execution of terms and conditions**
William Fox, Chief Product Officer, Data Gumbo Corp.
Lisa M. Smith, Chief Corporate Development Officer, Data Gumbo Corp.
- 5:30 PM – 7:00 PM **Speed Networking Event** (complimentary for all attendees; onsite registration required and limited to the first 80 registrants)
- 7:00 PM – 9:00 PM **Welcome Reception, Marriott Marquis**

Wednesday, May 22, 2019

- 7:30 AM – 8:30 AM **Registration & Continental Breakfast**
- 8:30 AM – 8:40 AM **Conference Welcome**
Mayor Sylvester Turner, City of Houston - *invited*
- 8:40 AM – 9:00 AM **Opening Remarks**
Graham Cooper, Outgoing AIPN President; Commercial Director, Zennor Petroleum
- 9:00 AM – 9:45 AM **Session 1: Keynote Address**
David M. Wood, President, Chief Executive Officer and Director, Gulfport Energy
- 9:45 AM – 10:45 AM **Session 2: Weathering the Storm: Understanding and Solving Carbon and Climate Issues Related to Oil and Gas**
Fiji George, Director Climate & Sustainability, Cheniere
Nigel Jenvey, Global Head of Carbon Management, Gaffney, Cline & Associates

10:45 AM – 11:15 AM

Morning Refreshment Break

11:15 AM – 12:30 PM

Session 3: Operating in Mexico

Alberto De la Fuente, Head of Shell Mexico; President, AMEXHI

Gabriel Gomez, Country Manager - Mexico, Murphy Oil

Javier Zambrano, CEO, Jaguar

Moderator: Alma Del Toro, President & Founder, Blue Bull Energy

For many years, Mexico has been an exciting and attractive E&P opportunity for both majors and independents, and since its energy reform, has drawn several IOCs, NOCs and local operators to bid and win blocks onshore and offshore in Mexico. Mexico is a desirable market due to its resource potential, mature fields and close proximity to the US where there is easy access to a concentration of technological, and operational expertise. Since the energy reform, several significant events have happened that have changed the environment in the energy sector in Mexico. The administration in the US and Mexico both have changed; the oil price has dropped; and US shale is booming. In this session we will hear from executives leading operations in Mexico about what is it like for current operations, and how they plan to manage opportunities and challenges going forward. The panel will provide an overview of their current short-term and long-term strategies, as well as describe their plans to develop local capability and their overall contribution to the development of the energy sector in Mexico.

12:30 PM – 2:00 PM

Networking Luncheon

2:00 PM – 2:45 PM

Session 4: Keynote Address - The Gulf of Mexico: Competing for Investment in an Expanding Global E&P Market

Starlee Sykes, Regional President, Gulf of Mexico and Canada, BP plc

2:45 PM – 3:30 PM

Session 5: Venezuela – What is the End Game?

Luis Giusti, Senior Adviser (Non-resident), Energy and National Security, Center for Strategic and International Studies.

Francisco J. Monaldi, Ph.D., Fellow in Latin American Energy Policy, Baker Institute for Public Policy, Rice University

Mark Walker, Senior Managing Director, Sovereign Advisory, Guggenheim Securities, LLC

Moderator: Bill Cline, Senior Advisor, Gaffney, Cline & Associates

Early 2019 has brought the “end game” in Venezuela into sharp focus and the daily news. How will it play out? How can the country deal with its crushing debt load? How can it resuscitate its core oil sector after almost two decades of shocking mismanagement and decline? These questions and more will be addressed by an extraordinary panel comprising: Luis Giusti, the architect of Venezuela’s “Apertura Petrolera” and last Chairman and CEO of PDVSA before the emergence of Chavez and Bolivarian Socialism; Francisco Monaldi, a longtime observer of Venezuela and an expert on the politics and economics of the oil industry and oil wealth management in Latin America; and Mark Walker, former managing partner of Cleary Gottlieb and one of the world’s leading practitioners in the complex world of sovereign financing and debt restructuring.

3:30 PM – 4:00 PM

Afternoon Refreshment Break

4:00 PM – 5:00 PM

Session 6: Brazil's Reforms and Opportunities

Renato Bertani, Chief Executive Officer, Barra Energia

Marcio Felix, Oil & Gas Secretary, Ministry of Mines and Energy, Brazil

Hugues Montmayeur, Vice President Argentina, Bolivia, Brazil and Uruguay, Total E&P Americas

Moderator: Joe Amador, Managing Director, Tudor, Pickering, Holt & Co.

Brazil is now Latin America's largest oil producer and the industry has taken notice. Majors have shown a strong commitment to the country's deepwater potential by way of their sizeable participations in fields producing and under development, and sizeable bids in recent ANP licensing rounds. Petrobras is emerging from the last few years as a stronger, more transparent company. Its ongoing divestment program continues to generate interest from a wide group of investors. The panel will address lingering questions such as: Where is Brazilian President Jair Bolsonaro steering the country's oil and gas industry? What is the outlook for future ANP rounds, specifically the Transfer of Rights Surplus round? What changes might we anticipate with Petrobras' divestment program, particularly in refining and infrastructure? How will the pre-salt's associated natural gas production impact the basin's development and the country's gas business? Where are the attractive opportunities for non-majors?

7:00 PM – 11:00 PM

Gala & Awards Dinner, Hobby Center for the Performing Arts

Thursday, May 23, 2019

7:30 AM – 8:30 AM

Registration & Continental Breakfast

8:30 AM – 9:15 AM

Session 7: Keynote Address - TBA

Ryan Lance, Chairman and Chief Executive Officer, ConocoPhillips

9:15 AM – 10:15 AM

Session 8: Geopolitics & Short-Term Oil & Gas Prices

Michael W. Bradley, Managing Director - Equity Strategist, Tudor, Pickering, Holt & Co.

RoseAnne Franco, Director, Head of Oil & Gas Risk, Verisk Maplecroft

Jim Krane, Wallace S. Wilson Fellow for Energy Studies, Baker Institute, Rice University

Moderator: Christopher Richardson, Partner, White & Case LLP

A variety of geopolitical factors, some predictable and others wholly unexpected, can influence short-term oil prices. Over the course of minutes, days, weeks, or months, changes in political situations both in the United States and overseas can have dramatic impacts on the oil market. Change may be triggered by war and peace, elections, coups, strategic realignments, new legislation or executive directives, and agreements or disagreements over treaties and other international cooperative agreements (either formal as OPEC, or more informal). This session will explore not only how geo-political events affect the oil markets, but how international oil and gas professionals can prepare for such changes, evaluate and manage risks, and help to predict possible outcomes associated with geopolitics. This panel includes leading business executives, risk management experts, and distinguished academics with experience in forecasting, assessing, and advising clients on the potential effects that geopolitics has on the oil industry. All attendees should benefit from attending this session, as it relates to the fundamentals of the oil markets, which affects the lives and careers of anyone working in the international oil and gas industry, regardless of your professional focus.

10:15 AM – 10:45 AM

Morning Refreshment Break

10:45 AM – 11:30 AM

Session 9: The Evolution of Talos Energy and Key Strategies for Future Success

Timothy S. Duncan, President & CEO, Talos Energy

11:30 AM – 12:15 PM **Session 10: 2019 Boulos Lecture Series - Poverty, Carbon and the Role of Natural Gas**
Dr. Scott W. Tinker, Director, Bureau of Economic Geology, The University of Texas at Austin

Each year AIPN hosts an annual lecture series in honor of Alfred J. Boulos, former AIPN president and highly-regarded international petroleum negotiator. Al was active in the international petroleum industry for more than 50 years, serving as AIPN's sixth president, as well as founding the London-based European Petroleum Negotiators Group (EPNG). AIPN is proud to feature the 2019 lecture as a special session in the IPS program, featuring Dr. Scott Tinker, Director of the Bureau of Economic Geology, the State Geologist of Texas, and a professor holding the Allday Endowed Chair at The University of Texas at Austin, speaking on poverty, carbon and the role of natural gas.

Economic poverty and climate change are two major challenges facing humanity. At the heart of economic poverty lies an energy paradox: energy cannot lift the world from poverty, yet poverty cannot be ended without energy. Over 2 billion people in the world suffer from some form of energy poverty. At the heart of climate change lies another energy paradox: climate models suggest that current warming results from combustion of fossil fuels producing carbon dioxide, yet 85% of the world's energy that is needed to adapt to climate change comes from fossil fuel combustion. Reducing global poverty, and realistic carbon policies, are not mutually exclusive. There exists a "radical middle" that can address both, and still preserve a healthy global economy. Natural gas has a major role to play.

12:15 PM – 1:45 PM
1:45 PM – 2:45 PM

Networking Luncheon

Session 11: Entering the Age of Natural Gas

Robert L. Beck, Senior Consultant, Baker & O'Brien, Inc.
Meg Gentle, President and Chief Executive Officer, Tellurian
Silvia de Marucci, Manager, Market Analysis and Customer Relations, Panama Canal Authority
Dee Patterson, Managing Director, Moyes & Co.
Moderator: Willem Bloem, Principal, Bloem Consultants LLC

2:45 PM – 3:45 PM

Session 12: Exploration Strategy in the Shale Era

Renaud Lions, VP Exploration Americas, Total
Erik Oswald, Vice President Americas, ExxonMobil Exploration Company
John Shinol, Vice President, Geoscience, Kosmos Energy
Julie Wilson, Research Director, Global Exploration, Wood Mackenzie
Moderator: Darren Jones, President and Chief Executive Officer, TEPNVI, Total

3:45 PM – 4:15 PM

Afternoon Refreshment Break

4:15 PM – 5:15 PM

Session 13: Disruptive Technologies and Practices in the Oil & Gas Sector

Andrew Bruce, CEO, Data Gumbo
Vivek Chidambaram, Managing Director, Accenture Strategy
Kirk Coburn, Investment Director, Shell Ventures
John Gibson, Senior Advisor on Disruptive Technologies, Tudor, Pickering, Holt & Co.
Moderator: Dimitra Vlachou, Investment Research Analyst, Wood MacKenzie

5:15 PM – 5:30 PM

Closing Remarks

Bill Cline, AIPN Incoming President; Senior Advisor, Gaffney, Cline & Associates